



**THE PARTNER
YOU CAN TRUST
TO MAKE YOUR
BUSINESS GROW**

Who Are We?

Switch Components, Inc. (SCI) is a trusted supplier of high-quality electromechanical switch products serving the transportation, electrical and electronic markets. SCI is a pioneer in the development and manufacturing of patented illuminated and non-illuminated switches. We also specialize in providing customers with custom-engineered components for their individual application needs.

Why Choose Us?

- As part of our Brand Promise, we sell exclusively through our Franchised Distributors and never directly to OEMs. In addition, we have several other distributor benefits such as “No Minimum Orders”, “No Minimum Inventory Requirement” and “No POS Reporting”.
- Switch Components manufactures innovative high-quality products. We are continuously finding new ways to improve our products, while creating new creating new switches to meet the ever-changing customer demands. All our products comply with existing safety and material regulations such as: UL, CSA, REACH, RoHS, conflict mineral reporting and CA Prop 65.
- We provide the highest level of Customer Service in our industry. Our focus is to maintain close relationships with our customers that enable us to clearly define their needs and create engineered solutions to meet those needs.
- We maintain the highest level of integrity when interacting with our stakeholders. We engage all parties with open and honest communication and liberally share our knowledge and expertise to help you grow.

CONTACT US

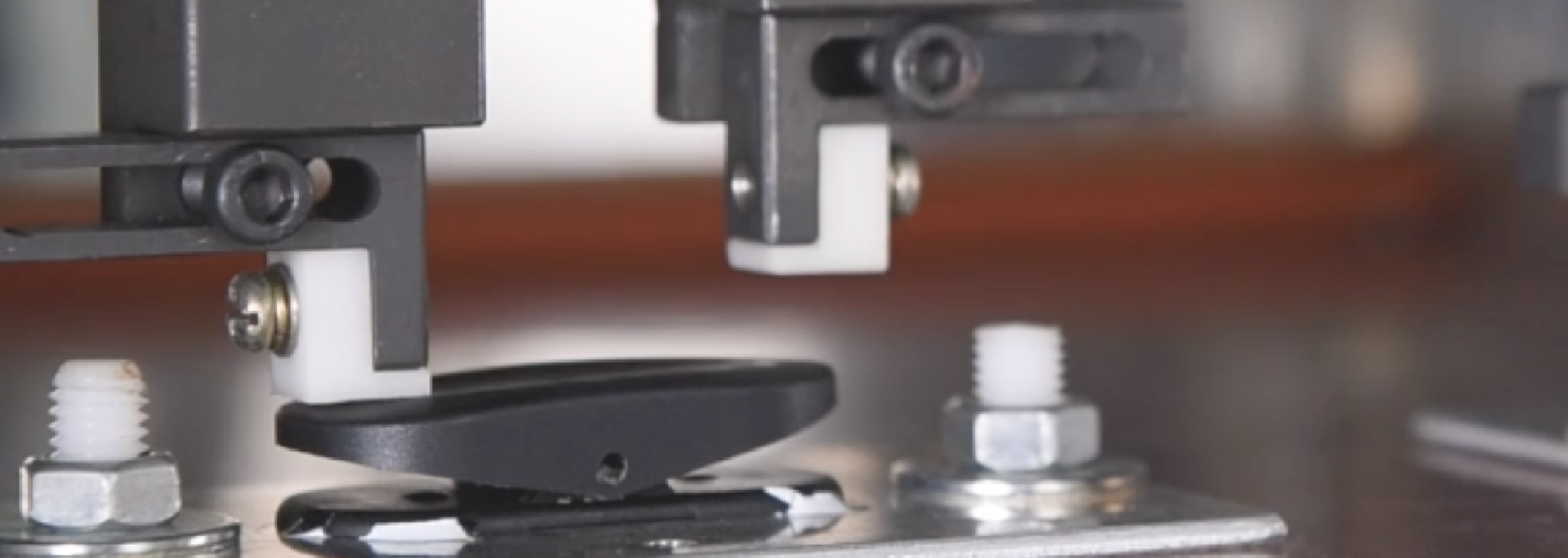
TEL: (619) 749 3250 | Fax: (619) 590 0716

EMAIL US

Sales@switchcomp.com

CUSTOMER SERVICE

Mon - Fri: 7am - 5pm PST



BECOME A FRANCHISED DISTRIBUTOR

NO MINIMUM ORDER

SCI's minimum order is "1 piece" allowing you to serve your customers without ordering unnecessary extra inventory.

NO STOCKING PACKAGING REQUIREMENTS

SCI does not require its distributors to maintain any minimum inventory. Distributors understand their customers' needs and should not be forced to carry items that simply collect dust on the shelf.

DISTRIBUTOR SALES ONLY

SCI is dedicated to their distribution channel and will not sell to any end-user or manufacturer (located in North America) on a direct basis. As a distributor, you will never fear having to directly compete with SCI.

NO POS REPORTING

SCI believes that Point of Sale (POS) is potentially dangerous to the well-being of the distributor. We believe that customers belong to the distributor and not to the manufacturer and therefore will only ask a distributor (in some circumstances) to provide sales information by state or zip code and never by customer name.

BOOK COST ADVANTAGE

SCI tries to maintain an operation with lower overhead than most companies and therefore can pass savings on to our distributors in the form of lower book prices, which are typically 20-50% lower than that our competitors.

"MEET-COMP" PRICING

Even with lower book pricing, SCI will make every attempt to meet the pricing of its competitors for large volume opportunities.

NO MASTER DISTRIBUTORS

SCI does not force any distributor to purchase their products from any master distributors.

DESIGN REGISTRATION WITH COMMISSIONS FOR LOST SALES

SCI allows its Franchised Distributors to register products for a specific customer. SCI will create a special part number for the distributor registering the part. Should SCI receive a RFQ from another distributor for the registered part, the price to the other distributor will be quoted 100% higher than the registered distributor's price. Should any purchase be made of the registered part by anyone other than the registering distributor, the registering distributor will receive a commission of 8% for that sale.



Scan Me